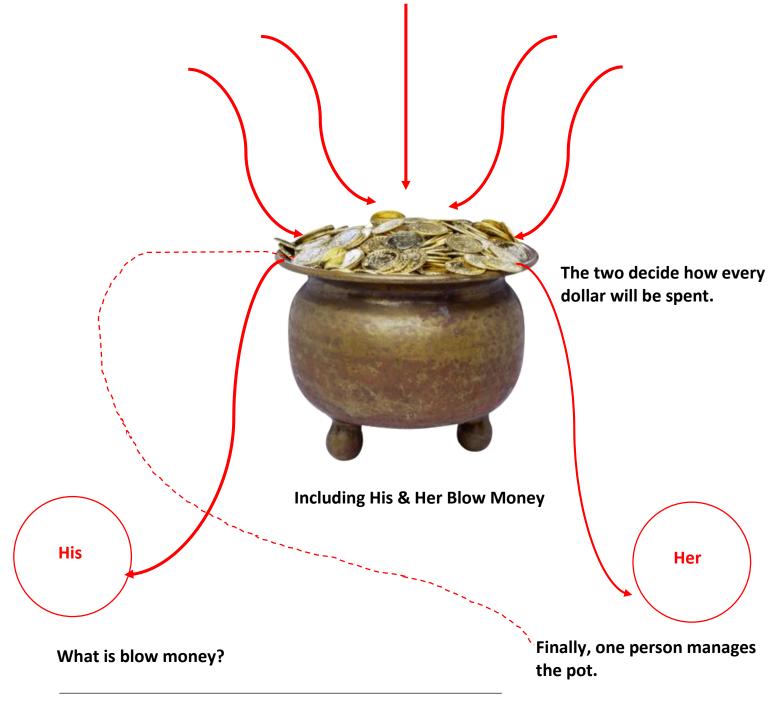


The Big Financial Picture

All monies flow into one pot.





I. Finance.

- a. One Pot. All monies should flow into one pot (operating bank account).
- b. One Plan.
 - i. Budget. Both agree but one manages.
 - ii. Goals 5 year, 10 year, college, retirement
 - iii. Life Insurance Man needs at least 10 times his salary in life insurance. Term insurance is usually the cheapest

L-I-F-E or Financial Needs Analysis:								
Date: / /								
Customer(s):								
Loans-Mortgage								
Loans-Vehicles								
Loans-(Revolving, Credit Cards)								
Income(7X-10X)								
Final Expenses								
Education								
Total Need								
Existing Life Insurance								
Assets (Savings, C.D.'s, IRA's)								
+Life Insurance for Church								
Net Amount of Life Insurance								
Current Life Insurance Carrier								
c. One Person.								



MONTHLY INCOME AND EXPENSES

GRO	SS INCOME PER MO	DNTH _		8.	Enter./Recreation (6%)*	
	Salary				Eating Out	
	Interest				Baby Sitters	
	Dividends				Activities/Trips	
					Vacation	
	Other ()				Other ()	
					Other ()	
LESS	s: Tithe			0	Clothing (5%)*	
		_				
2.	Tax (Est Incl. Fed., State, FICA)				Savings (5%)*	
	NET SPENDABLE IN	ICOME		11.	Medical Expenses (4%)*	
3	Housing (36%)*				Doctor	
	Mortgage (rent)	-			Dentist	
	Insurance				Credit Card	
					Other ()	
	Taxes			12.	Miscellaneous (5%)*	
	Electricity _				Toiletry, cosmetics	
	Gas				n (11)	
	Water					
	Sanitation				Allowances, lunches	
	Telephone				Subscriptions	
	Maintenance				Gifts (incl. Christmas)	
					Cash	
	Other ()				c.H.a.	
4.	Food (12%)*				Other ()	
		-				
5.	Automobile(s) (12%)*	_			Other ()	
	Payments			13.	School/Child Care (6%) ¹	
	Gas and Oil				Tuition	
	Insurance				Materials	
	License/Taxes				Transportation	
	Maint./Repair/Replace_				Day Care	
6.	Insurance (5%)*	_			Other ()	
	Life			14	Investments (5%)2	
	Medical			14.	Investments (5%)	
	Other ()				TOTAL EXPENSES	
7.	Debts (5%)*	_		INCO	OME VERSUS EXPENSES	
	Credit Card				Net Spendable Income	
	Loans and Notes				Less Expenses	
	Other ()					
	Other ()					

Making the Grade – Presented by Pastor Bartholomew Orr



INCOME ALLOCATION

		IN	INCOME SOURCE/PAY PERIOD			
INCOME						
BUDGET CATEGORY	MONTHLY ALLOCATION					
1. TITHE						
2. TAX						
3. HOUSING						
4. FOOD						
5. AUTO						
6. INSURANCE						
7. DEBTS						
8. ENTERTAINMENT/ RECREATION						
9. CLOTHING						
10. SAVINGS						
11. MEDICAL/DENTAL						
12. MISCELLANEOUS						
13. SCHOOL/CHILD CAP	RE					
14. INVESTMENTS						
15. UNALLOCATED SURPLUS INCOME						